

# DRCloudFixIT

Any Cloud, Anytime, Anywhere...



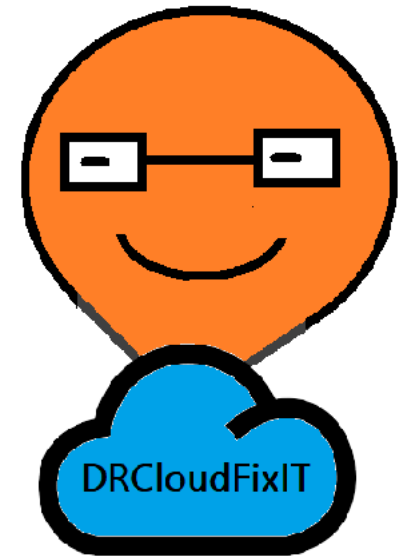
IBM **Cloud**



 **Alibaba Cloud**

**ORACLE<sup>®</sup>**

**CLOUD**



What are you buying today?  
Can I recommend something?

*I do remember when I was recommended  
'lighter' and 'cigarette' when I was shopping  
for warm clothes*

## Predictive Analysis in retail

These days, recommendation systems empower social networks, healthcare, finance, and e-commerce and many more.

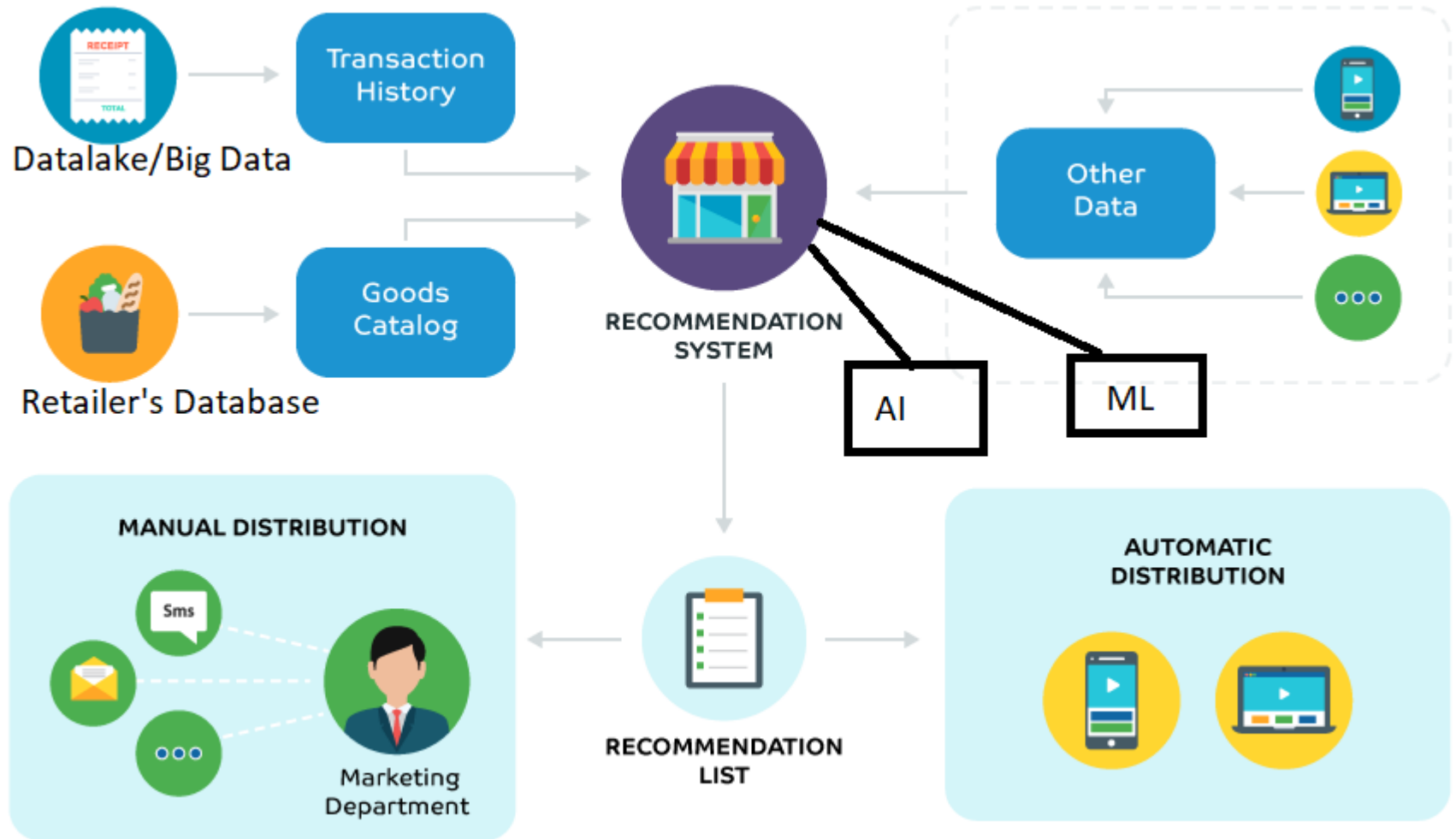
What does it mean?

Like e-commerce entrepreneurs, retailers can now send customers personalized offers based on their behavior. In other words, when you purchase your morning coffee, you'll be automatically offered a fresh muffin. When you buy steaks for grilling, you will get a reminder offering mustard, ketchup, or whatever else you'll need for a barbecue.

## How Recommendation Engine Helps Retailers?

- Increased customer loyalty by sending offers based on specific customer needs.
- Increased revenue.
- An understanding of what customers really need.
- A demand for new products by adding them to suggestions.

# How it works?



## Role of AI and ML

- AI and ML can be used to put association rules more effectively and uptodate

Thank you

Q/A